

KURTZ

April 24, 2018

Westmont Fire Department
Attn: Chief David Weiss
6015 S. Cass Avenue
Westmont, IL 60559

Dear Chief Weiss and Village Board Members,

We would like to thank you for the opportunity of presenting our renewal proposal to you for May 1 2018. Kurtz has been the selected vendor to provide paramedic/firefighters to the Westmont Fire Department since 1998 and take a great deal of pride in you allowing us partner with you and your Village.

We firmly believe in our open book procedure and sharing the costs of our expenses with the Village and the Fire Department on a regular basis. We believe in a partnership with our accounts to earn their confidence that we will provide the best service for the most equitable price. Over the past 10- year history represented on the spreadsheet, the average overall contract increase was 1.57%

Our proposal is to provide higher wages to the current employees by increasing the starting salary to ensure that we are capturing the best employees, the most qualified, and retention of these individuals.

Our proposal is to increase our wages and still remain cost effective

- Increase starting salary to \$48,000.00 beginning May 1 2018
- Kurtz will receive a 0.5% overall contract increase in May 2018
- Kurtz has reduced our profit from 7% to 5% as a means of partnership
- Kurtz would offer the next consecutive 3 renewals at a "not to exceed" 2% overall contract increase.

Sample TERM:

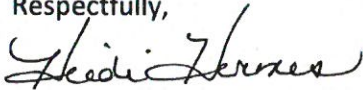
TERM. The term of this agreement shall be one year, beginning at 6: 00 a.m. on May 1, 2018 and terminating at 6:00 a.m. on May 1, 2019. During said term, KURTZ shall provide to the Department 24-hour advanced life support ("ALS") PARAMEDIC service as defined in section C. At the discretion of the Village of Westmont Fire Department, this contract may be extended for two (2) annual renewals for an amount not to exceed 2% of the previous annual contract cost. Sixty (60) days prior to each

**P.O. BOX 129
NEW LENOX, IL 60451**

renewal, KURTZ will provide a detailed budget outlining all expense. If the actual cost of the contract is less than a 2% increase, only that amount will be assessed. If the amount exceeds 2%, no further sum shall be required.

We are grateful to have the opportunity to present our proposal and share our business strategies with you. We would welcome the chance to meet with you personally to review any questions or concerns that you may have.

Respectfully,

A handwritten signature in cursive script that reads "Heidi Hermes".

Heidi Hermes

Vice President of Operations

KURTZ

AGREEMENT FOR EXTENSION OF CONTRACT FOR SERVICES

WHEREAS, the Village of Westmont ("Village") and Kurtz Paramedic Service, Inc. ("Kurtz") entered into a Contract for Paramedic/Firefighter Service dated May 1, 2016 ("Contract"), with annual extensions thereafter; and the parties desire to extend said agreement through April 30, 2019;

NOW, THEREFORE, for and in consideration of the mutual covenants herein contained the parties agree as follows:

1. **Term.** The term of this extension shall be from May 1, 2018 ("Commencement Date") until April 30, 2019.

Current Term is listed below:

- A. **TERM** The term of this agreement shall be two years, beginning at 6:00 a.m. on May 1, 2016 and terminating at 5:59 a.m. on April 30, 2018. During said term, KURTZ shall provide to the Department 24-hour advanced life support ("ALS") ambulance service as defined in section C. Kurtz shall charge the Village for these services at the rates charged in 2015-16, plus a three percent (3%) increase from May 1, 2016 through April 30, 2017, and another three percent (3%) increase from May 1, 2017 through April 30, 2018. At the discretion of the Village of Westmont, this contract may be extended for three (3) annual renewals for an amount not to exceed 2% of the previous annual contract cost. Sixty (60) days prior to each renewal, KURTZ will provide a detailed budget outlining all expenses. If the actual cost of the contract is less than a 2% increase, only that amount will be assessed. If the amount exceeds 2%, no further sum shall be required.
2. **Contract Amount; Payment.** In consideration of all the services rendered by KURTZ hereunder the VILLAGE shall pay to KURTZ the sum of Six Hundred Eighty-Three thousand Seven Hundred Eighty Five Dollars (\$1,020,754.00) payable in equal monthly installments of Fifty-Six Thousand Nine-Hundred Eighty-Two Dollars and Eight cents (\$85,062.83) payable on the first day of each succeeding month, commencing on May 1, 2019.
3. **Insurance Coverage.** KURTZ shall provide current Certificates of Insurance together with additional party insured Endorsements complying with the Contract terms.
4. **Full Force and Effect.** Notwithstanding any language or provisions in the Contract to the contrary or inconsistent herewith, the terms and conditions of this extension shall supersede and govern. All other terms of the Contract shall remain in full force and effect.

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IN WITNESS WHEREOF, the parties authorized representatives have affixed their signature to this extension this _____ day of May, 2018.

KURTZ PARAMEDIC SERVICES, INC.

By: _____
Randall Strozyk, Executive V.P AMR/Kurtz Paramedic Service, Inc.

VILLAGE OF WESTMONT

By: _____